

Message Text

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ACTION EB-07

INFO OCT-01 AF-06 ISO-00 MC-02 COME-00 CIAE-00 INR-07

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FM AMCONSUL JOHANNESBURG

TO SECSTATE WASHDC 4009

INFO AMEMBASSY PRETORIA

UNCLAS JOHANNESBURG 982

E.O. 11652: N/A

TAGS: ESTC, SF

SUBJECT: DISTRIBUTION LICENSE PROCEDURE: TPH ENGINEERING (PTY) LTD

REF: A-1608

1. TPH ENGINEERING HAS BEEN KNOWN AS TPH HOLDINGS (PTY) LTD SINCE JANUARY 1975. ALL BUYING FOR THE GROUP IS DONE THROUGH MULTISOURCE COMPONENTS (PTY) A 50-50 JOINT VENTURE BETWEEN TPH HOLDINGS AND WILFRED E. MOLE, DIRECTOR. OTHER AFFILIATED COMPANIES ARE ELECTRONIC RENTALS (PTY) LTD; EXECUTIVE COMMUNICATIOS (PTY) LTD (A PAGING AND MOBILE TELEPHONE SERVICE) RADIO PAGING (PTY) LTD; QUICKVOICE (PTY) LTD, DURBAN; TECHTRON, DURBAN; AND TECHTRON (TVL)

2. FOR SOME TEN YEARS TPH ENGINEERING HELD 60PCT EQUITY IN MOTOROLA SOUTH AFRICA BUT THIS EQUITY WAS SOLD TO MOTOROLA INC IN 1974. MR. DAN SZYSMA NSKI, VICE PRESIDENT OF MOTOROLA IS SCHAUMBERG, ILL., IS FAMILIAR WITH THE DEALINGS BETWEEN TPH AND MOTOROLA.

3. MR WILFRED E MOLE TOLD US THAT TPH HAS HAD NO DEALINGS WITH JSH INTERNATIONAL SINCE EARLY MARCH 1975 AND HAS FOUND AN ALTERNATE SUPPLIER OF JSH-TYPE EQUIPMENT, NAMELY STATE LABS, INC. 215 PARK AVENUE SOUTH, NEW YORK 10003.

4. TPH HOLDINGS' AFFILIATE, MULTISOURCE, HAS NUMEROUS AGENCY AGREEMENTS WITH OTHER US FIRMS: E.F. JOHNSON COMPANY, WASECA, MINN; I.E.C. ELECTRONICS CORPORATION, AST ROCHESTER, NEW YORK 14445; LEAR SIEGLE,

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, BOGEN DIVISION, PARAMUS, NEW JERSEY

07652; AND THE PLECTRON CORPORATION, OVERTON, NEBRASKA 68863.
THE FIRM IS CURRENTLY IN NEGOTIATIONS WITH THE WESTINGHOUSE
AIR BRAKE COMPANYS UNION SWITCH AND SIGNAL DIVISION.

5. TPH HOLDINGS AND MULTISOURCE ARE FULLY AWARE OF US
EXPOT CONROL REGULATIONS, AND CONGEN BELIEVES BOTH FIRMS WOULD
BE SITABLE CONSIGNEES UNDER THE DISTRIBUTION LICENSE PROGRAM.
EMBASSY PRETORIA CONCURS.

6. WTDR NOW IN PREPARATION AND WILL BE SUBMITTED UNDER THE
NAME OF MULTISOURCE.
GUTHRIE

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NNN

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